

Notice: 2025 CCCA Section Meeting

published 08/19/2025

NOTICE: 2025 CCCA Section Meeting

Topic: Selecting and
Collaborating with External
Counsel in an Era of Global
Uncertainty



Register here: Register via the Manitoba Bar Association

Event Details

Date & Time

Tuesday, September 9, 2025 | 2:15 PM - 4:15 PM

Location

True North Square Conference Room, 242 Hargrave Street, 4th Floor, Winnipeg

Directions and Parking

Speakers

- **Brent Kendall**, Senior Director, Legal, Ag Growth International (AGI)
- **Jenny Karlsson**, Head of Legal and Director of Global Markets, Lex Mundi, New York City
- **Lisa Stiver**, Business Law Practice Group Leader, TDS

Overview

In-house legal teams have evolved from internal cost-centres into **strategic advisors** guiding business growth. Building trusted relationships with external counsel is now more critical than ever. Sophisticated in-house teams can maximize law firm relationships across multiple jurisdictions to meet complex business demands.

Key Discussion Points

- Best practices for collaborating with external counsel across jurisdictions
- Aligning law firms to changing business requirements
- Avoiding common pitfalls when engaging external counsel
- Practical tips for establishing new relationships and optimizing law firm performance
- Insights into procurement law and Requests for Proposals (RFPs)

Attendees can request a **Best Practices Guide for Preparing Requests for Proposals** to take home.

Networking Reception

Following the session, a networking reception with **food and beverages provided by TDS** will allow attendees to connect and share insights in an informal setting.

Continuing Professional Development (CPD)

Attendance qualifies for **up to 2 CPD hours** with the Law Society of Manitoba.

[Register here](#)

DISCLAIMER: *This article is presented for informational purposes only. The content does not constitute legal advice or solicitation and does not create a solicitor client relationship. The views expressed are solely the authors' and should not be attributed to any other party, including Thompson Dorfman Sweatman LLP (TDS), its affiliate companies or its clients. The authors make no guarantees regarding the accuracy or adequacy of the information contained herein or linked to via this article. The authors are not able to provide free legal advice. If you are seeking advice on specific matters, please contact Keith LaBossiere, CEO & Managing Partner at kdl@tdslaw.com, or 204.934.2587. Please be aware that any unsolicited information sent to the author(s) cannot be considered to be solicitor-client privileged.*

While care is taken to ensure the accuracy for the purposes stated, before relying upon these articles, you should seek and be guided by legal advice based on your specific circumstances. We would be pleased to provide you with our assistance on any of the issues raised in these articles.