

TDS is Proud to Sponsor the Business Transitions Forum - a Conference for Entrepreneurs about Growth and Transition

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Thompson Dorfman Sweatman LLP (TDS) is delighted to be a Badge and Workshop sponsor of the Business Transitions Forum, a conference and workshop for business owners about growth and transition, taking place October 13 and 14, 2022 at the Delta Hotel Winnipeg.



Since the conference began in 2015, it has focused on entrepreneurs. This year, the event has evolved to share and promote comprehensive strategies to grow all types of businesses, while still providing learning opportunities for entrepreneurs and the role mergers and acquisitions can play to increase shareholder value.

In addition to sponsoring the conference, TDS lawyers **Silvia de Sousa, Leilani Kagan K.C., and Danny Spencer** are participating at the event.

Conference Session - Your Closet, Your Skeletons: Common Pitfalls During the Due Diligence Phase When Buying or Selling a Business

October 13, 2022
1:20 p.m. - 2:30 p.m.

Leilani Kagan K.C. will be part of a panel discussing what buyers and sellers are looking for during the merger and acquisition process, as well as obligations, litigation risks, intellectual property issues, liabilities, and problematic contracts that are involved.

Entrepreneur Masterclass Workshop - A Deeper Dive

October 14, 2022
8:00 a.m. - 12 noon

Silvia de Sousa, Leilani Kagan K.C., and Danny Spencer will be speaking on "How to Maximize The Selling Price of Your Business and Protect Yourself In The Process" - a not-to-be-missed educational workshop for business owners who are serious about maximizing the proceeds of an eventual sale. The two-part, half-day workshop will take a deep dive into operational and financial engineering that can take years to execute – guaranteed to increase the value of your business and improve the probability of finding buyers when the time is right. Learn which areas of your business buyers value most (and why), and how to manage personal and corporate risk.

To learn more about the conference and register, check out the **Business Transitions Forum website**.

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