

TDS Wins Top Referring Firm for 2022 Award in the 101-200 Lawyer Firm Category

published 05/10/2023

Lex Mundi has named TDS as winners for the “Top Referring Firm for 2022” in the 101-200 lawyer firm category. This Lex Mundi award recognizes firms that have made the greatest number of outbound referrals to other Lex Mundi members during the last calendar year.



TDS was recognized at the **Connect + Collaborate Annual Conference in San Francisco** during the Gala Dinner at the Julia Morgan Ballroom on Thursday evening, May 4, 2023.

The following summary outlines some 2022 examples of TDS assisting clients with their legal needs across various jurisdictions outside of the Prairie Region.

The Boyd Group (U.S.) Inc. and Subsidiaries: U.S. M&A Transactions

Client Objectives:

- Execute on the strategic growth plans of the business across the U.S., through approximately 30 acquisitions.

Legal Solutions:

- Successfully completed 30+ M&A transactions and associated commercial real estate deals and leasing services.
- Led M&A transactions, collaborating with U.S. Lex Mundi member firms across 18 states including: Michigan, New York, Minnesota, Indiana, Illinois, Wisconsin, North Carolina,



Florida, Georgia, South Carolina, Alabama,
Texas, Louisiana, California, Oregon,
Washington, Colorado, and Tennessee.

Fintech and Ireland

Client Objectives:

- Fast growing Manitoba-based Conquest Planning had legal needs related to setting up an affiliated company in Ireland.

Legal Solutions:

- TDS engaged Lex Mundi member firm Arthur Cox to assist Conquest Planning with successfully establishing an affiliated business entity in Ireland.



TDS partner Doug Forbes accepts the award on behalf of Firm at the Lex Mundi Connect & Collaborate Annual Conference held 3-5 May 2023 in San Francisco.

Cross-border Growth: Establishing U.S. Business Entities

Client Objectives:

- Several Canadian business clients across a diverse range of sectors, including technology, media/entertainment, manufacturing, and transportation, had a growth strategy focused on establishing a U.S. business presence. Specific U.S. legal advice was required to execute these business strategies.

Legal Solutions:

- Acting as Canadian legal counsel, TDS collaborated with Lex Mundi law firms across the U.S. to help execute our clients U.S. business plans. The services included a range of business law related areas, including corporate and commercial law and tax planning.

The EU and Business Immigration

Client Objectives:

- Canadian business required business immigration assistance in Portugal, as part of their EU growth plans.

Legal Solutions:

- TDS Collaborated with Moraes Leitão, the Lex Mundi member firm for Portugal, to achieve the client's desired business immigration outcomes.

Commercial Lending (Atlantic Canada):

Client Objectives:

- Complete financing transactions for institution lender clients in a timely and effective manner, to provide the capital required to fuel the business growth of clients.

Legal Solutions:

- Provided highly responsive commercial financing services to several bank and institutional lenders on lending deals in Nova Scotia and New Brunswick, by collaborating with Lex Mundi member firm McInnes Cooper in Atlantic Canada.

Commercial Development in Quebec

Client Objectives:

- A commercial real estate developer required legal assistance to complete a project in Quebec.

Legal Solutions:

- TDS engaged Lex Mundi member firm Blakes to assist with the client's real estate law needs in Quebec, resulting in the successful completion of the project.

British Columbia Human Resources Consulting Firm: Dispute

Client Objectives:

- The principals of a large B.C.-based HR consulting firm needed an important dispute to be resolved.

Legal Solutions:

- TDS engaged Lex Mundi member firm Farris to assist the client with dispute resolution services in B.C. A successful outcome was achieved for the client.

Manufacturer and Employment Law

Client Objectives:

- A manufacturing company required labour & employment law advice in British Columbia (B.C.)

Legal Solutions:

- TDS engaged Lex Mundi member firm Farris to assist the manufacturing business with their labour & employment law needs in B.C. A successful outcome was realized for the client.

Equisphere

TDS Assisted various international clients with

Lex Mundi's Equisphere service, including collaboration with numerous Lex Mundi member firms on risk mapping and multi-jurisdictional work, and utilizing project management dashboard technology.

*TDS is the exclusive Lex Mundi member law firm for Manitoba, Canada and the only Lex Mundi member firm with an office in Saskatchewan, Canada. To learn more, visit TDS' **Global Legal Services page**.*

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