

Case Study: Ag Growth International Inc.

Ag Growth International Inc (“AGI”) is a leading global food infrastructure company, providing products, systems and solutions to the agriculture and food processing industries. Through its network of subsidiaries and divisions, AGI has manufacturing facilities in Canada, the United States, the United Kingdom, Brazil, France, Italy and India, and distributes its product globally.

Challenge

The client was on a fast-paced growth strategy across disperse jurisdictions. With a lean legal team, AGI needed high quality, full-service legal advice delivered in every location.

To accomplish its growth strategy, the company had to rely on trusted counsel in jurisdictions where it expanded (organically or via strategic acquisitions) in order to support its successful operations.

Solution

Lex Mundi’s Global Markets Team quickly identified local counsel and assembled a rapid response client team to provide top-tier advice across multiple jurisdictions in North America, Latin America, Asia, Europe and Africa to address AGI’s specific legal needs.

Assisting the legal team with corporate governance across its corporate entities in North America, member firms worked together with Lex Mundi to develop a secure online portal powered by HighQ to help the client monitor fees and coordinate billing.

Benefit

Lex Mundi ensured an ongoing dialogue with the client including feedback on specific workstreams performed by the member firms, identification of new opportunities in the pipeline and the provision of value-add services available to the client including complimentary tools and resources.

Result

AGI took advantage of Lex Mundi Equisphere’s unique service delivery model to gain the specific legal expertise it needed in more than 10 different jurisdictions. In addition, Lex Mundi developed a secure online portal powered by HighQ to support AGI in tracking corporate governance across its business units incorporated in North America.



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